



wipfgroup

Your Packaging Innovator

Annual Report
2021/2022

Innovation and
sustainability

Uniting four divisions – Flexible Packaging, Envelopes and Stationery, Direct Marketing, and Digital Services – the Wipf Group serves its customers with an extensive portfolio of deliverables. Quality and innovation guarantee success: for the customer and for us. The Wipf Group is fit for the future and committed to the motto “Innovation starts here”.

Report of the Board of Directors	6
Wipf AG, Flexible Packaging	10
The wild ride of raw material prices	12
Elco AG, Envelopes & Stationery	16
Delivery capabilities safeguarded in a strained market	18
Swiss Direct Marketing AG, Direct Marketing	22
Sophisticated direct marketing in a complex market	24
Flyerline Schweiz AG, Digital Services	26
The 20-year success story rolls on	28
Christinger AG, Digital Services	30
Into the future with a top team and top technology	32
Governance and senior management	34



Sustainability is more than just a word.

For generations, the Wipf Group has been investing in the company values that lie at the heart of its brands: quality, sustainability and innovation. These are the key elements that have built customer trust in the company group as a whole.

In turn, this has enabled the Wipf Group to respond to the major influences of our time: technological development and responsibility towards people and the natural environment. It takes its customers' needs for sustainability and climate protection seriously and never sits on its hands. Quite the opposite in fact: the group invests in state-of-the-art production technologies, is cutting energy and water consumption, is scaling back its use of raw materials and has already tightened up its CO₂ emission targets by more than 50 per cent. The group's vision is clear: a future that is sustainable, climate-neutral and certified. This is a market and customer need that we are meeting by delivering the highest quality and best possible service.

The Wipf Group continues to grow successfully

Lockdown and all the uncertainty surrounding it was a stress test for everyone – in terms of both our personal and our professional lives. While the 2020/2021 financial year was dominated by the pandemic, the past financial year was affected by ongoing supply chain issues and rising raw material costs and shortages. Our top priority was ensuring continual supply across all of the Group's businesses. We were determined to keep providing our customers with the same reliable, high-quality services. After all, one of the most important lessons we've learned over the past few months has been that nothing – not even the very best technology – can replace close customer contact, especially in times of crisis.

Adaptability has become a benchmark and a key success factor for the Group's businesses. It means being able to react rapidly to changes, innovations, instability and drastic external events such as the war in Ukraine. While technology plays a significant role in this regard and is a major source of support, none of it would be possible without the determination of our employees.

After a 4.6% drop in revenue in the previous year due to the pandemic, the Wipf Group resumed its growth trajectory and managed to increase revenue by 8.1% in the year under review.

The economic scenario

The Swiss economy made a strong start to 2022, but the international outlook has since taken a turn for the worse. The war in Ukraine and the developments in China pose particular risks for the global economy. Within Switzerland, the leisure and hospitality sectors in particular began to show concrete signs of recovery. Positive developments in the labour market have bolstered private consumer spending, and inflation has stayed moderate on an international scale. We expect the Swiss economy to continue to recover in the short term.

Review of the 2021/2022 financial year

Group turnover increased to CHF 174 million (PY CHF 161 million). The EBITDA development was particularly positive; despite the challenging economic circumstances. The Wipf Group posted an increased annual result. Participations dependent on the advertising market that were acquired in earlier financial years once again imposed a burden on the operating result. Goodwill write-offs on these acquisitions encumbered the result. Investments in fixed assets amounted to CHF 5.4 million (PY CHF 7 million) and were wholly financed internally thanks to high cash flows from operating activities. The equity ratio increased to a healthy level. The head count declined slightly to 570 employees (PY 576).

Outlook for the 2022/2023 financial year

The Swiss advertising market has experienced a significant recovery from the COVID-19 crisis. In 2021, gross advertising spending was 12.3% higher than in the previous year. This positive trajectory is continuing and is reflected in the majority of industries in 2022. Wipf is certain to profit from this development, too. We expect higher volumes in the areas of Digital Services and Direct Marketing in the project business.

Our foreign investment RC-Film Co. Ltd. in Thailand (a 50/50 joint venture) attained the expected advance in sales of 25%. This was an impressive result given the challenging economic environment; Thailand's economy relies heavily on tourism and international trade, and was hit hard by the COVID-19 pandemic. The result was economic growth of just 1.6% in 2021. Estimates for 2022 are between 2% and 3.5%. RC-Film Co. Ltd. thus posted another improved positive result, which justifies an optimistic outlook on the future and further investments. We expect trade with the Asia-Pacific region to intensify in 2022 with the introduction of the Regional Comprehensive Economic Partnership.



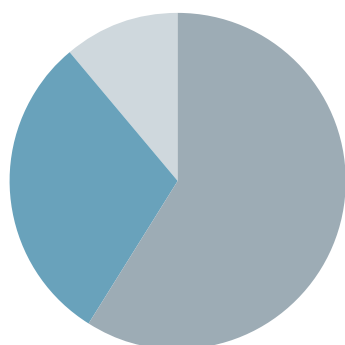
Board of Directors (from left): Markus Diggelmann, Christian Wipf (Chairman), Philipp Sutter, Kaspar Kelterborn, Beat Wipf

By region	2021/2022	2020/2021
Wipf Group	CHF m	CHF m
Net sales	174.3	161.1
Switzerland	102.8	96.7
EU/EEA	52.9	47.7
Other countries	18.6	16.7

By division	2021/2022	2020/2021
Wipf Group	CHF m	CHF m
Net sales	174.3	161.1
Flexible Packaging	85.7	79.0
Envelopes & Stationery	59.3	54.5
Direct Marketing	12.7	12.6
Digital Services	16.6	15.0

Turnover by geographical market

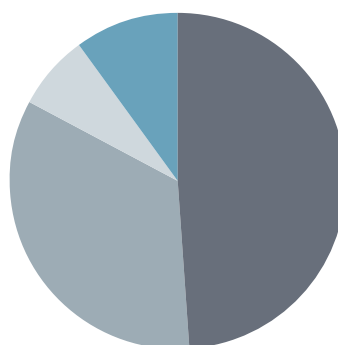
(100% = 174.3 CHF m)



Switzerland	59% (PY 60%)
EU/EEA	30% (PY 30%)
Other countries	11% (PY 10%)

Turnover by division

(100% = 174.3 CHF m)



Flexible Packaging	49% (PY 49%)
Envelopes & Stationery	34% (PY 34%)
Digital Services	10% (PY 9%)
Direct Marketing	7% (PY 8%)

A glimpse of the future

The years ahead are going to be full of upheaval, which will call for adaptability, innovation and a huge amount of energy. Among other things, our adaptability will take the form of faster market launches for new products, and the rapid adjustment of cost structures to maintain our competitive position. These are factors that are crucial to our success and that we must work tirelessly to improve.

The Wipf Group's business situation remains stable and positive as of the end of June 2022. We are optimistic about our future development, although we also see uncertainties arising from high energy prices and the continued scarcity of raw materials, for example.

However, the individual businesses of the Group are divergent. In the processing industry and in retail, the current market situation is clearly more stable and positive than in the previous year. The Group companies supplying the hospitality and advertising industry are facing much greater challenges despite considerable easing, however. The market here has not yet returned to pre-COVID levels, and these companies will need more time to recover.



Group Management (from left): Roman Martin, Head of Finance (ESD), Oliver Fankhauser, CEO Wipf AG, Roger Didden, Head of Finance (FP), Hans-Jörg Aerni, CEO Wipf Group, John Zoellin, CEO Elco AG, Hans-Rudolf Schafflützel, Head of Flexible Packaging Division (FP)

Environment and risks

The effects of the post-COVID recovery will likely wane in the coming months. We expect economic activity to gradually normalise, however, as long as the current hindering factors – particularly global supply chain issues and high levels of inflation worldwide – subside. In June, the Swiss National Bank increased the base interest rate to -0.25% . This was the first increase since 2007, and represented a rise of 0.5% . The Swiss National Bank has also indicated that interest rates could soon return to positive figures. Despite a stronger Swiss franc, the Wipf Group expects further growth within Switzerland and in its export business, although the economic risks have continued to increase.

A word of thanks

I would like to thank our customers for the privilege of working with them; they are our *raison d'être* as a company. I would also like to say a special thank you to our employees for their hard work and dedication. They are at the very heart of our success as a Group, especially in times such as these when we have faced, and will continue to face, huge challenges.

Brugg, 20 September 2022

Christian H. Wipf
Chairman





You're out and about. Enjoying some relaxing time in green surroundings and topping the moment off with a delicious cup of coffee.

Wipf Innovative Packaging Solutions develops sustainable and customised laminates and pouches for all applications, ensuring a perfect end product. For food, pet food, non-food products and pharmaceuticals.

Wipf AG, Volketswil

The wild ride of raw material prices

The trend in plastics prices last year was historically unprecedented. For the first time ever, purchase prices for types of plastic doubled in less than twelve months. On top of that, we saw a huge spike in prices for energy, especially in Europe. As a result, we were forced to raise prices several times across the board in the course of last year. Initially, not all the players in the market realised that this trend would have a knock-on effect along the entire value chain. They tried to let the situation play out for a while, but it became clear that this approach was not sustainable for anyone. As a result, we are now also seeing rising prices in the retail trade.

We were only able to switch to material from Asia (where prices rose less dramatically) in a few cases, as there

were still insufficient transport capacities available after the pandemic and transport costs remained high.

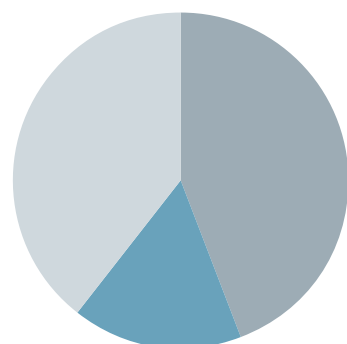
Despite this exceptional situation, which occupied the entire organisation to a very considerable degree, we have not forgotten our long-term objectives. Cutting CO₂ emissions is by no means an existential issue confined to industry. This is why we have devised a roadmap in collaboration with the Energy Agency for Industry to achieve the goal of net zero by 2040.




The 1,000 solar panels installed in the year under review are a useful and significant contribution. We have set out a technical exit route for each area. First of all, we will stop burning fuel oil and replace solvents in

Flexible Packaging	2021/2022	2020/2021
	CHF m	CHF m
Net sales	85.7	79.0
Food	39.6	33.0
Pet Food	14.5	13.8
Non Food, Pharma, Medical	31.6	32.2

Turnover Flexible Packaging

(100% = 85.7 CHF m)



	Food 46% (PY 42%)
	Pet Food 17% (PY 17%)
	Non Food, Pharma, Medical 37% (PY 41%)



Oliver Fankhauser, Hans-Rudolf Schafflützel

printing and lamination with non-harmful alternatives as soon as possible. Not all the necessary technologies are yet available. Together with our partners, we are working flat out to find viable alternatives.

Wipf AG

Wipf AG increased its sales by more than 13 per cent, with volumes rising by just four to nine per cent, depending on the product. Despite this, we can reflect on a positive year. This is thanks in part to our loyal client base. We would like to express our sincere gratitude to all our customers for their support and partnership during this extremely eventful and difficult period.

Little changed in terms of our sales territories last year. We continue to operate over 50 per cent of our business in Europe, with the Swiss market accounting for about a quarter.

Wipf Austria GmbH

We discontinued and sold our operating business in the 2009/10 financial year. The company was permanently liquidated in June 2022.



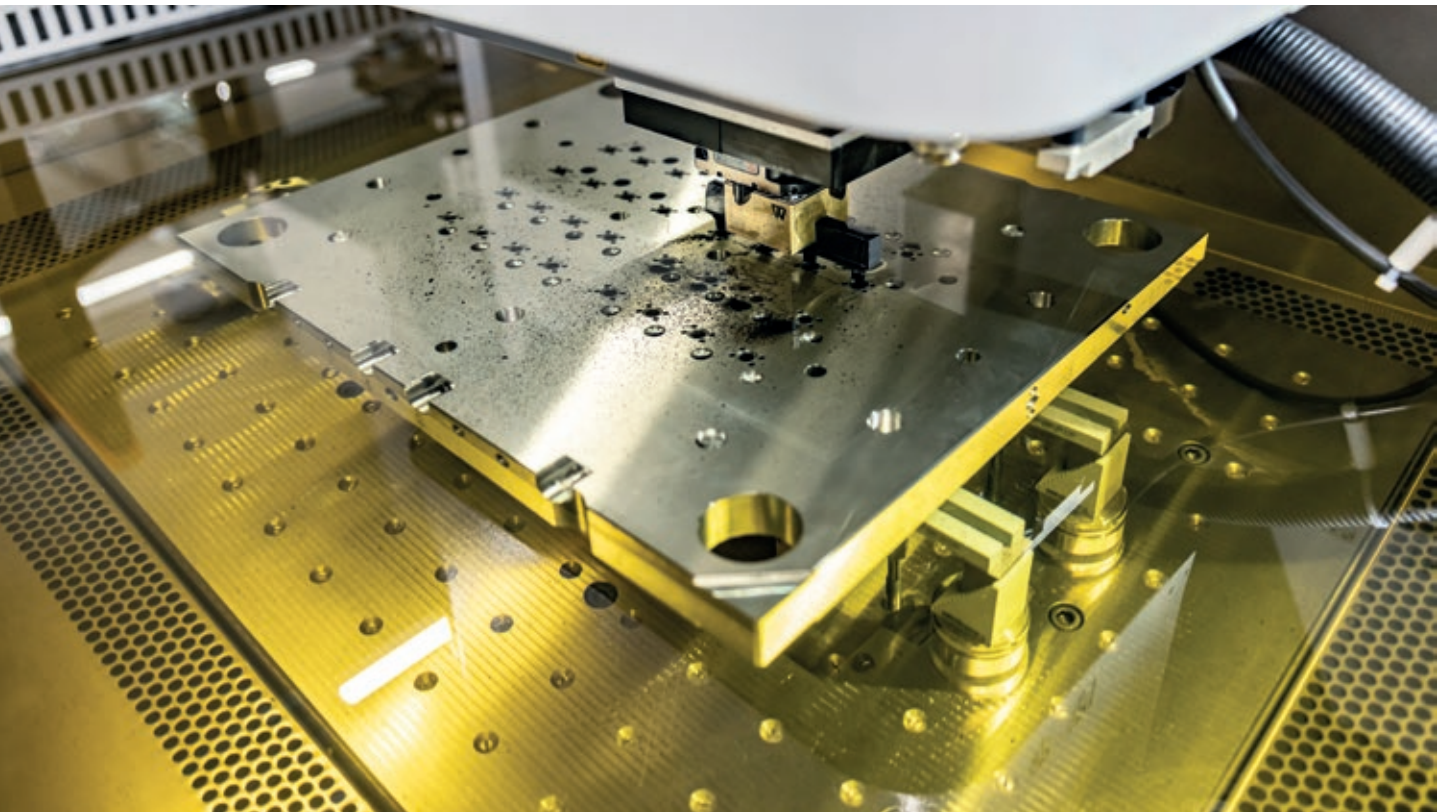
Production of sustainable packaging from recyclable monomaterial on the new ultrasonic bagging line at Wipf AG

RC-Film Co. Ltd. Thailand (Joint Venture 50/50%)

We posted a positive annual result for the second year in a row. This is extremely important for the further development of the company, as we have reached the capacity limit of the first extruder for the foreseeable future and a major investment in the form of a second plant is pending.

Michel Werkzeugbau AG

In the past financial year, we also moved tooling operations to the new location in Nänikon as planned. This involved taking plant and machinery with us, and we also made further investments. We doubled our capacity and upgraded the tooling unit by adding two new machining centres. This reinforces our customers' trust in our promise to develop the company without neglecting our proven quality.



The new eroding machine from Michel Werkzeugbau AG during production of the new 32-cavity membrane holder tool for Wipf AG

Future outlook

Unfortunately we do not anticipate a return to normality in the new financial year. The threat of an energy crisis is acute in Europe. Regrettably, we are unable at this stage to assess the extent to which this will also affect essential industries. We are gearing ourselves up for tough times, insofar as this is at all possible. Nevertheless, we are also seeing successes, for example with monomaterial packaging, which is attracting pleasing demand. Our investment in development and roll-out is therefore paying off. This service represents our contribution to recyclable packaging and the closing of material cycles.

Hans-Rudolf Schafflützel
Head of Flexible Packaging Division





You're exploring the forest. Climbing trees and walking across logs with your arms outstretched for balance. Just you, all by yourself.

Elco is actively committed to sustainability and climate-neutral production. The specialist brand for writing pads, envelopes, paper bags, greeting cards and plenty more besides takes its responsibilities seriously. So that future generations still have forests to enjoy.

Elco AG, Brugg

Delivery capabilities safeguarded in a strained market

Good performance at Elco despite subdued market

In the year under review, letter mail volumes continued to decline under the impact of digitalisation. In addition, the increase in postal rates at the beginning of the year hampered market development, at least in the short term. And the uncertainty associated with the coronavirus pandemic most likely also had a restraining effect on marketing departments: promotional activities were scaled back in many places and less printed mailing material was sent out. Fortunately, we held our market volume steady despite these difficult conditions.

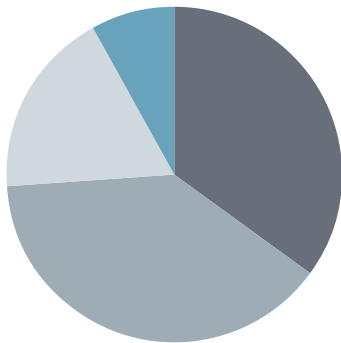
Supply chain in the spotlight

Already under great strain, the raw material supply chain situation has been worsened by the horrific war in Ukraine. This has led to drastically reduced availability, delivery delays and unprecedented cost rises, especially for paper, packaging, auxiliary materials, logistics and energy. Despite this very difficult situation, we managed to maintain deliveries thanks to careful planning and provided reliable service to our customers.

Envelopes & Stationery	2021/2022	2020/2021
	CHF m	CHF m
Net sales	59.3	54.5
Key accounts	20.6	21.5
Retail	23.4	19.6
Graphic arts industry	10.7	9.2
Export	4.6	4.2

Turnover Envelopes & Stationery

(100% = 59.3 CHF m)



Key accounts	35% (PY 39%)
Retail	39% (PY 36%)
Graphic arts industry	18% (PY 17%)
Export	8% (PY 8%)



John Zoellin, Stephan Zwick

Delayed passing on of costs to customers

The dramatic rise in raw material costs and supply bottlenecks have put a lot of pressure on us over the past few months. Although we managed to pass on a good portion of the increased costs, certain delays in earnings are still noticeable. We are however doing everything possible to minimise this drag on earnings and hope that things will return to normal soon.

Stepping up our online business

The year under review proved very successful for our online portals Stickerella.ch, Karten4you.ch and myelco.ch. Product ranges and services were continuously enhanced in all areas, strengthening our market position. Through product lines and services that make our web shops more attractive in the long term, we are striving for an ongoing increase in sales.

Sustainability with a focus on employee development

We are committed to ecologically and socially responsible practices. Additionally, we set great store by the safety, health and well-being of our employees. We also invest significantly in their continuing education. We meet the demand for sustainable corporate governance by using resources as prudently as possible. In addition, we are continuing to invest in our infrastructure to further cut CO₂ emissions and save energy.



Elco AG is committed to sustainability

Festag AG: more events and festivities in the second half of the year

Festag AG's business with party tableware and napkins was hit hard by coronavirus restrictions, with no events or celebrations allowed in Switzerland. The months from July through to February 2022 were most heavily impacted. We had to deal with the situation – something the entire company managed to do very well. The following months saw us gradually increase our revenue again, bringing the financial year to a successful close, so we are positive about what the future will bring.

Products are presented in themed settings

The new showroom designed by our group company Christinger AG has an up-to-date, modern and informative look. Themed worlds were created and attractively presented for our most important product categories: table settings/festive huts, takeaway and Christmas. Here we focused on our key brands 'Elco Pure Colors' for all tableware products and 'Elco Linea Verde' for environmentally friendly party tableware. This sustainable range offers a full and comprehensive alternative to the classic party tableware assortment. Our showroom can also be visited 24/7 by taking a virtual tour online.



The new Festag AG showroom

Online channel for party tableware and napkins expanded

Following the launch of the online shop in June 2021 and gauging the initial experiences relating to it, more development work was initiated in the autumn. The focus was on a larger selection of items and a clear structure. Alongside the takeaway theme, the printed napkins section and all its seasonal variations have been added to the online shop. Paper carrier bags and Elco Pure Colors napkins were also integrated into the shop.

Strained circumstances along the supply chain

The shortage of resources also drove up the prices of disposable tableware and napkins and extended delivery times. Procuring required items will continue to pose a challenge in the new financial year, but we are tackling this with our verve and great confidence.

Committed employees create value for our customers

The current overall environment is very challenging: for us as a company, for our managers and for all our employees. The ongoing shortage of skilled workers, career development of our employees, the stringent demands that sustainable production entails and the uncertain outlook will test us greatly on many levels. We dedicate a lot of attention and energy to the expansion of our product ranges and services and excellent customer service. We see the high quality of our products and services, as well as committed employees, as a prerequisite for sustainable and responsible growth.

John Zoellin, CEO
Division Envelopes & Stationery





You get a letter addressed to you personally. An offer that's perfect for you. Inspiring. Creative. And now you want to know more about it.

Swiss Direct Marketing delivers on its slogan of 'creating response' for every customer. It provides direct marketing campaign solutions that make a long-lasting impression.

*Swiss Direct Marketing AG,
Brugg*

Sophisticated direct marketing in a complex market

Upward trend in advertising investment

The advertising market appears to be slowly recovering from the effects of the coronavirus pandemic. The Stiftung Werbestatistik Schweiz, for example, reported an increase of CHF 202 million (+5.4%) for 2021 compared to the previous year, reaching a total of CHF 3.98 billion net advertising sales. In 2021, net advertising sales at least partially made up for the coronavirus-related slump of 16.1 per cent in the previous year. However, the pre-pandemic level has not yet been matched and remained 11.6 per cent lower in 2021 than in 2019. A slight decline was recorded in the direct mail sector (-1.6%). However, at 20.4 per cent, this has a substantial share of the advertising market.

Price sensitivity owing to rising production costs

Various advertising impact studies indicate that physical mailing remains a very effective vehicle. This is also reflected in our production figures. However, the price sensitivity of production costs has further increased. Nevertheless, thanks to good, long-standing customer relationships, we closed the financial year with steady sales. We provide what the challenging market environment demands: extremely high quality at prices in line with the market.

Operational efforts to enhance quality and efficiency

We constantly work on improving our procedures and processes with the help of our CIP (Continuous Improvement Process) and through the initiative of our experienced employees.

Direct Marketing	2021/2022	2020/2021
	CHF m	CHF m
Net sales	12.7	12.6
Key accounts	5.3	9.2
Converters	1.2	0.6
Agencies	2.2	1.8
Service providers	4.0	1.0

Turnover Direct Marketing

(100% = 12.7 CHF m)



Key accounts	42% (PY 73%)
Converters	9% (PY 5%)
Agencies	17% (PY 14%)
Service providers	32% (PY 8%)



Thomas Keller, Jonathan Picco

The camera monitoring system used for personalisation is of the utmost importance in our production. Commercially produced systems failed to meet our requirements, as they rely solely on standardised characters for matching. The camera system we developed ourselves recognises languages, images and other features that are determined by the machine control. This gives us tremendous production reliability. The system runs perfectly and will be adapted to other production plants in the future.

Swiss Mailing House SA

Despite plenty of ups and downs, Swiss Mailing House managed to close the year under review on a positive note. Its market position in Western Switzerland is very strong and customer loyalty is high. The team in Givisiez includes highly skilled employees and fosters an exceptionally solutions-oriented and agile working approach. Investment continued, including the acquisition of a new inkjet system. This new system allows us to achieve high-quality, complex personalisations within very tight deadlines.

Swiss Mailing House constantly adapts to the needs of the market. The broad offering of solutions and the active proximity to customers remain decisive factors for a successful future. Swiss Mailing House intends to press on rapidly with its diversification plans, further development in online communication and its numerous innovation projects. This will lay a solid foundation in Western Switzerland and secure a successful future for the company.

Further expansion in various disciplines

The market remains agile and volatile. Although we possess a good infrastructure, we must continually update and expand it and constantly develop our company. Above all, the idea of inline production with fewer intermediate steps and greater efficiency is one that will keep us busy in the near future. Our vast expertise in everything from marketing automation to inline production will continue to make us an attractive supplier in direct marketing in the future.

John Zoellin, CEO
Thomas Keller, COO
Division Direct Marketing



Specially developed camera system for perfect language allocation of letter and enclosure





Individual, flexible
and wherever it suits.
Takeaway makes it
possible. The right
packaging is what
counts.

Flyerline offers a broad range of packaging, print media and trade show stands and furnishings. With 20 years' experience in the business, it is Switzerland's leading climate-neutral online printing house with a remarkable scope of services.

Flyerline Schweiz AG, Altnau

The 20-year success story rolls on

Flyerline celebrates its 20th anniversary

The 2021/2022 financial year centred on our 20th anniversary. All communication channels such as the online shop, our social media presence, the company vehicles and our company building got a colourful anniversary makeover.

A cross-media campaign throughout the year kept our stakeholders and customers entertained with stories and anecdotes from the past two decades. We also ran a series of special offers for our customers and organised a big anniversary competition. The stories and milestones were captured in an anniversary book, which was produced in-house and distributed to a select group of recipients. The anniversary year was rounded off with a big anniversary party, with employees, their partners and former employees all invited.

Individualised and sustainable packaging still in demand

New products have been steadily added to Flyerline's packaging range over the last few years. The demand for individually printable packaging in small quantities

continues and the trend looks positive. We focus on customers from niche markets such as farms as well as farm shops and delicatessens. For fresh food we have developed an innovative packaging range with vegetable crates, berry trays, gift baskets and lots of other packaging. The packaging is designed for presentation, transport to the customer and short-term storage, can be printed individually and is available in small print runs. The packaging range for the takeaway market was also enhanced and met with an excellent response in the event industry, among others.

We also recorded growth for our customised packaging made of solid cardboard for promotional purposes, customer gifts or as product packaging.



Steffen Tomasi

Centralisation and enhancement of the web2print solution

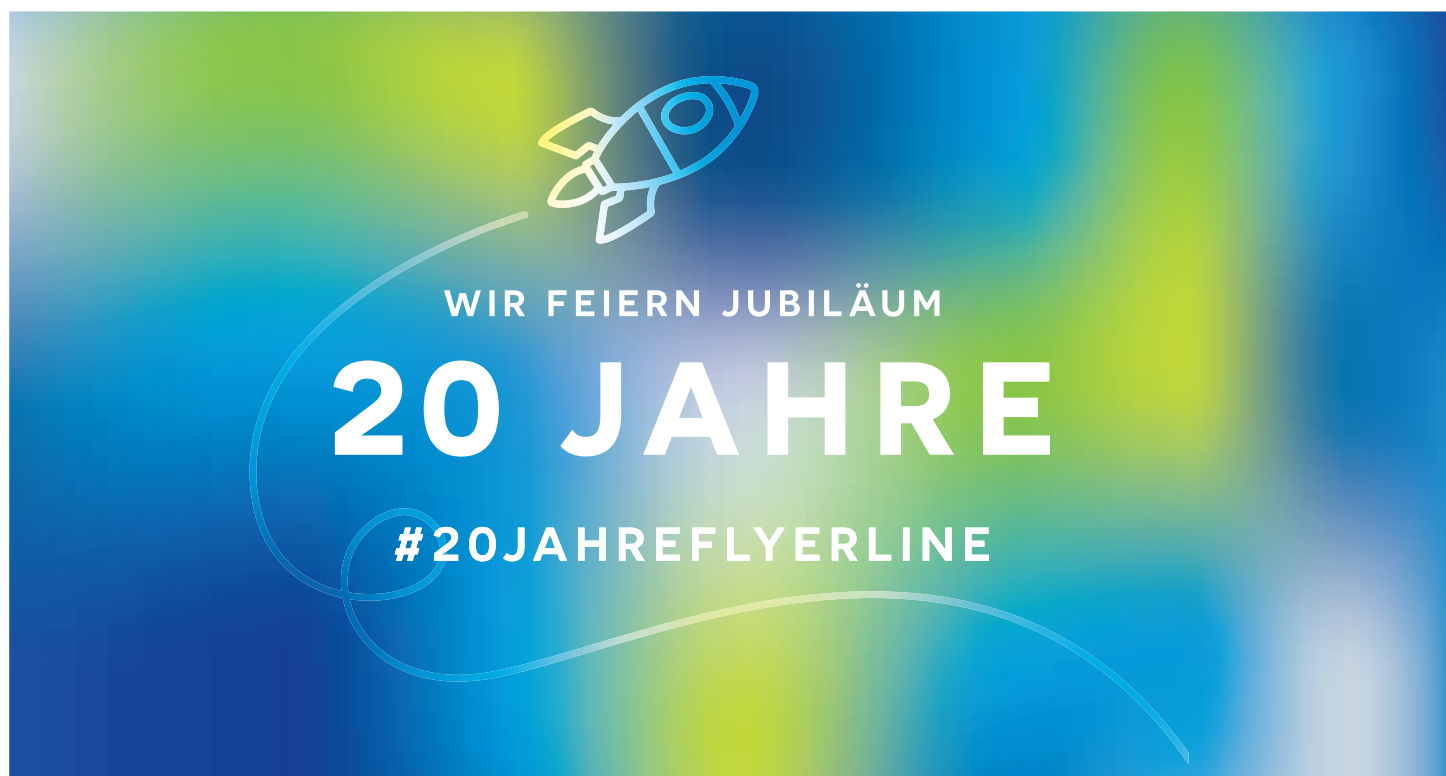
Flyerline has provided individual web2print shops tailored to customer needs for over 15 years. These successful shops are tailored to companies wanting to centralise their print media management and run it effectively themselves. We worked with a variety of external software providers during the design and development process. In 2022 we started to work on a completely stand-alone and independent solution. This is where we draw on 20 years of experience in the field of digital and process-oriented print procurement.

The new system solution allows us to manage different customer solutions more cost-efficiently and simplify the

ordering processes within Flyerline. Personalised login solutions, centralised ordering processes, the mapping of different services, individually designable approval processes, the integration of print products in the form of templates for customisation and personalisation as well as individual pricing are the most important features of the new web2print solution.

Flyerline is regarded as a pioneer in the online printing business and has once again proved a forerunner with this development of the web2print offering.

Steffen Tomasi, CEO
Flyerline Schweiz AG



Flyerline Schweiz AG celebrates turning twenty this year!





Transported in many ways. Stretch out your legs, relax and enjoy the ride to your destination. Your mind becomes calm as the scenery glides past you.

With Christinger, nothing is impossible. The innovative advertising technology professional for out-of-home advertising, POS, lettering, space design and digital signage solutions for indoor and outdoor applications.

Christinger AG, Brugg

Into the future with a top team and top technology

Ready for the post-pandemic era

The coronavirus pandemic was a major preoccupation during this past business year and, once again, has asked a lot of us. However, the challenges inherent to a pandemic like this one do not deter us from looking to the future with optimism. One reason for this is our belief that we are well prepared for what is to come after the pandemic.

The raw material shortage resulting from the pandemic led to supply bottlenecks and price increases for many essential materials in the year under review. To combat this, we raised our stock levels and switched to alternative materials where possible. Our excellent supplier network allowed us to ensure availability of materials at all times. But the situation remains challenging, not least due to rising procurement prices. We are nevertheless confident that we can continue to successfully complete all projects requested by our customers.

In the year under review, once again we invested heavily in optimising processes and further increasing efficiency. We installed new storage racks in production to provide an ideal flow of materials. The cutting process for poster productions was streamlined significantly thanks to the acquisition of an acceptance system.

In pre-press, the waste ratio has been lowered thanks to improved production of the plates. However, these improvements were by no means limited to the processes: our customers can also now enjoy a more transparent quotation process thanks to our revamped and streamlined quotation and price structures.

Sustainable progress

The pandemic has made it abundantly clear to us that health is our most valuable asset. We stand alongside all those who are committed to effective environmental

protection in recognising that our well-being is equally dependent on a healthy environment and that this requires better protection.

For years now, Christinger AG has been aiming to increase sustainability in all areas and to establish products and processing methods that are as eco-friendly as possible. For example, we have managed to reduce the use of solvents in the manufacture of our products by over 80 per cent in the last four years. On top of that, we are striving to improve our carbon footprint along the entire value chain.

Since 2020, we have been operating based on a climate-neutral approach and can calculate the CO₂ impact for our customers for all orders. To do this, we



Martin Blättler, Renato Bolt

teamed up with the organisation myclimate Switzerland to design a calculator specifically tailored to our order structure. Through our partnership with myclimate, our customers have the option of offsetting their orders directly and simply in a nature conservation project of their choice.

As far as materials are concerned, we now also have environmentally friendly alternatives in almost all areas – such as PVC-free films for vehicle and floor signage, recyclable display materials made of cardboard or paper, or natural materials for a wide variety of applications.

Charting a course for the future

Our technological future is advancing in giant, ever accelerating strides. There will be a flood of innovations that

will determine the future business environment. These major transformations require a rapid and agile response from the organisation to prevent other companies from over-taking us. We are optimistic and convinced that we will succeed in finding ways and means to keep delivering exciting projects for our clients in the future. After around three years at the state-of-the-art location in Brugg, we have continued to optimise many things and look to the future with great confidence, backed up by our top team and top technology.

Renato Bolt, CEO
Martin Blättler, COO
Christinger AG



Christinger AG creates visual worlds for strong brands and brings them to life throughout Switzerland

wipfgroup

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Oliver Fankhauser, CEO Wipf AG
John Zoellin, Head of Division Envelopes
& Stationery, Direct Marketing (ESD)
Roger Didden, Head of Finance (FP)
Roman Martin, Head of Finance (ESD)

wipf

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Executive Committee

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Roger Didden, CFO
Stefano Di Maiolo, VP Sales & Marketing
Stefan Sigrist, COO
Othmar Wohlhauser, CTO

Finance and Controlling

Roger Didden

Human Resources

Franziska Plüer

Information Technology

Bryan Ruther

Sales

Stefano Di Maiolo

Melanie Hauser

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